



The Painless Approach to the Alternative Payment Methodology System

*Three steps to a stronger future for your CHC,
from your friends at Medicus IT*





Community Health Centers know the future. It's not clairvoyance – it's the Center for Medicare and Medicaid Services (CMS) directive to move from the current Prescriptive Payment System (PPS) to the new Advanced Alternative Payment System (APMS).

CHCs need to rebuild their infrastructure to protect their bottom line now that revenue and reimbursement depend on block grants rather than payments per visit. These fundamental changes in how CHCs must operate may have been delayed, but they will become binding. The question is – how does your CHC prepare itself for this transition?

Here's a quick guide for how to use your IT investment to prepare for APMS – quickly, efficiently, and with minimal disruption to current operations.





Step One – Recognize that APMS presents an opportunity

Most CHCs think reactively. They change infrastructure or operating models only when they must. APMS represents such a fundamental change that it gives CHC a rare chance to rebuild not just for this change but for future mandates and regulations, too. In short, APMS gives your CHC the justification it needs to use today's requirements to prepare for tomorrow's requirements at the same time while simultaneously creating a more robust IT infrastructure.

Step Two – CHCs now operate in a very different healthcare climate

CMS demands for accountability for each dollar reimbursed, as well as stronger patient and community health outcomes, means that the old rules are gone for good. Equally importantly, patients and providers see healthcare very differently than just a few years ago. For example:

- Population health now embraces detailed, AI-supported statistical analysis
- Telehealth has become an integral part of outreach, diagnosis, treatment, and follow-up
- Much of CHC workflow now takes place using remote workers and providers
- CHC data flow requires constant connections to third parties such as MCPs and other community service providers

These fundamental changes will only accelerate in scope and impact – and CMS and other governmental entities will continue to recognize their potential to drive cost savings.



Step Three – Technology is the key

Let's be honest – all the changes detailed in Step Two require powerful, flexible, and affordable IT. This infrastructure drives more than phone systems and internet access. It also provides the foundation for diagnostic image storage and retrieval, secure communications between CHCs, patients/caregivers, providers, payers, and governmental agencies.

More to the point, this foundation can't be just any IT – it needs to be healthcare IT. And that means a solution purpose-built to support the uniquely complex CHC operating environment, encompassing all the inter-related practice areas and the high rate/high volume patient load endemic to the CHC business model.

The proper healthcare IT solution, personalized for your CHC, means higher reliability, superior security, streamlined reporting, and greater ease of use. It scales more easily and adapts faster to evolving practice and funding demands over time. It matches your current workflow and helps those workflows develop the agility to meet future demands.





The Results – Significantly stronger results – for you and the people you serve

Implemented correctly, APMS expands your CHC's mission through covering and enhancing more patients' lives. That success, in turn, drives more funding for you.

CHCs who choose to build now for the future have a built-in competitive advantage in this new landscape, including:

- Expansion of services
- New access point grants
- Stronger ability to prove regional need
- Proof that they attract and bring in new patients
- More robust care coordination across organizations

Those who don't may find that patients choose to go elsewhere, especially those now accustomed to efficient telehealth services.



Make the change – quickly, efficiently, and affordably

CHC-based healthcare IT doesn't have to be invasive or expensive. In fact, Medicus IT specializes in hybrid Cloud and on-premises solutions that install easily and rapidly establish a robust return on investment. Better yet, with more than 50 current CHC clients, we understand what it takes to transform communities, one patient at a time. And, with more than 35 years specializing in healthcare technology, we have the breadth and depth to deliver.

Build the foundation for lasting change in your community and in your CHC, with no-worry IT that delivers tight cost control, a superior patient experience, and demonstrable improvements in care. Contact Medicus IT today.

Together, we drive healthcare forward™

For more information please visit us at [MedicusIT.com](https://www.MedicusIT.com)

